General Information	
Academic subject	Principles of Agricultural Economics
Degree course	Science and agricultural technologies
Curriculum	
ECTS credits	3 CFU
Compulsory attendance	No
Language	Italian

Subject teacher	Name Surname	Mail address	SSD
	Francesco Bozzo	francesco.bozzo@uniba.it	AGR/01

ECTS credits details		
Basic teaching activities		

Class schedule	
Period	Second Semester
Year	First Year
Type of class	Lecture 2 CFU - exercises 1 CFU

Time management	
Hours	75
In-class study hours	30
Out-of-class study hours	45

Academic calendar	
Class begins	5th March, 2018
Class ends	22nd June, 2018

Prerequisites/requirements Expected learning outcomes (according to Dublin Descriptors) (it is recommended that they are congruent with the learning outcomes contained in A4a, A4b, A4c tables of the SUA-CdS)

Syllabus

Knowledge and understanding

Knowledge of useful elements for the classification of agricultural firm (the factors of production, the structure of the agricultural firm, methods and analysis of the agricultural firm)

Applying knowledge and understanding

Ability to perform the methodologies of economic analysis of agricultural firm

- Autonomy of judgment
- Ability to acquire and develop personal skills related to judge concerning the management of the agricultural firm
- Develop personal skills related to judge concerning the complex problems and related solutions to the management of the agricultural firm
- Communicative Skills

Ability to:

- a) Communicating with entrepreneurs and / or production technicians, product managers, logistics managers, responsible for the management control, legal representatives of public and private bodies:
- b) Manage and promote co-ordination between technical areas dedicated to production, logistics and information systems management;
- c) Present the results of projects and work developed in group or individually by drawing up technical relations.

Capacities to continue learning

Ability to apply knowledge to the study and management of the agricultural firm, managing the typical problems of the activity of

	the agronomist through the study of the economy related to the agricultural firm
Course program	Theoretical hypothesis of agricultural firms. Objectives of
	agricultural entrepreneur. Factors of production in agricultural firms. Structure of the agricultural firm. Classification of agricultural firms. Assessment of economic results of the agricultural firm. Analysis of agricultural firm management.
Bibliography	 Torquati B. (2003) Economia e gestione dell'impresa agraria. Edagricole. De Benedictis M., Cosentino V. (1979) Economia dell'azienda
	agraria, Il Mulino. • Fontana F., Caroli M. (2006) Economia e gestione delle imprese, McGraw-Hill.
Notes	T ICOT aw-1 IIII.
Teaching methods	Lectures will be presented through PC assisted tools (Powerpoint, Adobe Acrobat, etc.). In addition, case studies are presented in the exercises
Assessment methods (indicate at least the	The exam consists of an oral test on the topics developed during
type written, oral, other)	the hours of theoretical and theoretical-practical lessons in classroom. The evaluation of students is based on predetermined criteria related to: a) the consistency with the modules explained in classes, b) the quality of argumentation, c) the capacity of analysis, d) the level of structuring of discourses. For those students who have already passed the exemption test, the final evaluation of the exam will be given by the arithmetic-mean of both evaluation-grades received by the student. For those foreign students, there is the possibility to take the exam in English.
Evaluation criteria (Explain for each expected	Knowledge and understanding skills
learning outcome what a student has to know, or is able to do, and how many levels	Ability to argue on the elements that characterize the income statement of the agricultural enterprise
of achievement there are.	 Applied knowledge and understanding skills Know how to juggle between enterprise management analysis methods Autonomy of judgment
	Ability to apply principles and methods in different cases of management analysis. • Communicative Skills
	To be able to present results and management analysis activities through the drafting of technical reports
	Ability to learn Addressing and solving typical problems of the agronomist's business (business plan formulation, ex-ante and ex post financial statements, etc.) regarding the subjects of the farm's economy